

# Welch Allyn Partners in Care<sup>SM</sup> Comprehensive Partnership Program Connex<sup>®</sup> Spot Monitor

A support services program designed specifically for your busy medical practice

Let Welch Allyn eliminate the worry of interruptions or unexpected costs caused by equipment that is out for repairs or maintenance. Partners in Care delivers the right mix of services to help minimize equipment downtime and have devices back into the hands of your caregivers when and where they need them.



With the Welch Allyn Comprehensive Partnership Program, you will receive:

- **Repair Parts and Labor**—All included in your agreement
- **Expedited Service Turnaround**—Priority factory service to get you back up and running as quickly as possible
- **Accessory Protection**—Major accessories eligible for replacement if damaged or broken—one per year, per device
- **Loaner Coverage**—A device of like functionality expedited to you, enabling continued patient care while your unit is out for service
- **Factory Calibration Service (optional)**—Certification that your device is performing to manufacturer’s specifications
- **Free Shipping**—All costs associated with shipping the product will be covered
- **Remote Technical Support**—Troubleshoot issues, download updates and more using our trained technical staff and the Welch Allyn Service Tool

## Program Options for the Connex Spot Monitor:

Material Number	Description	Price
S1-CSM	CSM, COMP PARTNER PROGRAM, 1 YEAR	\$230.00
S1-CSM-2	CSM, COMP PARTNER PROGRAM, 2 YEAR	\$450.00
S1-CSM-5	CSM, COMP PARTNER PROGRAM, 5 YEAR	\$828.00
S1-CSM-C	CSM, COMP PARTNER PROGRAM, 1 YEAR + CAL	\$385.00
S1-CSM-2C	CSM, COMP PARTNER PROGRAM, 2 YEAR + CAL	\$760.00
S1-CSM-5C	CSM, COMP PARTNER PROGRAM, 5 YEAR + CAL	\$1,603.00

## Examples of Service Costs Covered with Partners in Care:

Service	Description	Typical Service Fee
Calibration Fees	Standard Calibration Cost without Partners In Care	\$200.00
Loaner Fees	Standard Loaner Fee without Partners In Care	\$265.00
Repair Cost	Typical Average Repair Cost Out of Warranty	\$375.00

See the reverse side for a complete list of covered accessories and potential savings.

## Accessories Covered with Partners in Care:

	Material Number	Description	Price
SpO <sub>2</sub> Accessories	Masimo®		
	LNCS-DCI	Masimo LNCS Reusable Finger Clip Probe Adult	\$428.00
	LNCS-DCIP	Masimo LNCS Reusable Finger Clip Probe Pediatric	\$508.00
	LNC-4	Masimo LNCS 4' Cable with MINI-D Connector	\$421.00
	LNC-10	Masimo LNCS 10' Cable with MINI-D Connector	\$453.00
	LNCS-TC-I	Masimo LNCS Reusable Ear Sensor	\$497.00
	Nellcor®		
	DS-100A	Covidien® DuraSensor® Adult Oxygen Transducer	\$360.00
	DOC-10	Covidien Extension Cable (10 ft)	\$95.00
	DOC-4	Covidien Extension Cable (4 ft)	\$76.50
	D-YSE	Covidien Ear Clip (use with Dura-Y® Sensor)	\$107.00
	D-YSPD	Covidien PediCheck® Pediatric Spot Check (use with Dura-Y Sensor)	\$138.00
	Nonin®		
	3278-010	Nonin Reusable Sensor Adult (2 m)	\$250.00
	2360-010	Nonin Reusable Sensor Pediatric (2 m)	\$250.00
	6083-001	Nonin Extension Cable (1 m)	\$85.00
6083-003	Nonin Extension Cable (3 m)	\$160.00	
Thermometry	SureTemp®		
	02895-000	Oral Temperature Probe and Well (9' / 2.7 m)	\$101.00
	02895-100	Rectal Temperature Probe and Well (9' / 2.7 m)	\$109.00
	02894-0000	Oral Probe Well (blue)	\$15.00
	02894-1000	Rectal Probe Well (red)	\$16.25
	Braun		
	104894	PRO 6000 Rechargeable Battery	\$29.00
06000-200	Braun PRO 6000 Thermometer	\$250.00	
Batteries and Power Accessories	BATT69	6-Cell Lithium-Ion Battery, Single Pack	\$168.00
	BATT99	9-Cell Lithium-Ion Battery, Single Pack	\$252.00
	PWCD-B	Line Cord B, North America	\$34.00
	7000-PS	Connex Spot 35-Watt Power Supply	\$65.00
Barcode Scanners	6000-916	Welch Allyn 1900 2D Barcode Scanner with Coiled USB Cord	\$540.00
	6000-916HS	Welch Allyn HS-1M 2D Barcode Scanner with Coiled USB Cord—High Performance	\$685.00
Other Accessories	6000-NC	VSM 6000 Nurse Call Cable	\$100.00

## Coverage Comparison Versus the Standard Warranty:

	Standard Warranty	Partners in Care Comprehensive Coverage
Term (Years)	2	1, 2, 5
Device Parts and Labor	Yes	Yes
Accessory Protection		Yes
Expedited Service Turnaround		Yes
Loaner Device		Yes (On Repairs Only)
Free Shipping		Yes
Priority Hotline Support		Yes
Annual Calibration Service		(Optional)

Visit [www.welchallyn.com/services](http://www.welchallyn.com/services) for more information and for a complete listing of Partners in Care programs available on a range of Welch Allyn products. Prices effective until October 31, 2015.